

Assignment 1

1 – Your learners

Determine your target group:

- What do they know already? What can they do already?
- What do they want to learn?
- What do they *need* to learn?

Discuss. Please note: you don't need to present the answers to these questions to the full group.

2 – Making yourself heard

Making yourself heard is key when gaining either customers or employment. To master this, one needs:

- social & communication skills
- cross-cultural skills
- an entrepreneurial attitude (persona)

What would be good ways to enable your learners to develop these skills and attributes? Devise one or more strategies.

Be ready to present your preferred approach to the full group. Choose your own format to do so but keep in mind the following:

! – Take us through your suggested method start to finish.

! – Be specific.

! – Be able to explain the 'why' behind your choices.

! – What materials and facilities do you need to teach this?

Assignment 2

1 – You!

What do you have to bring?

- What relevant and useful skills and knowledge do you have?
- Are you aware of your implicit knowledge that is useful for your learners?
- Do you need more or different knowledge for this training?
- (How do you – intend to – get it?)

Discuss. Please note: you don't need to present the answers to these questions to the full group.

2 – Deaf gain

Your learners will have one attribute that makes them stand out in a crowd: their deafness. Teaching them about Deaf Gain includes:

- role modeling
- diversity
- community

Devise one or more strategies for making your learners aware of this topic and how to turn it to their advantage.

Be ready to present your preferred approach to the full group. Choose your own format to do so but keep in mind the following:

! – Take us through your suggested method start to finish.

! – Be specific.

! – Be able to explain the 'why' behind your choices.

! – What materials and facilities do you need to teach this?

Assignment 3 (entrepreneurship)

1 – Setbacks

How do you deal with challenges and setbacks?

- Are you aware of your own coping skills? What are they?
- Do others do this the same way? Or else? Share examples.
- How to help others when they get stuck?

Discuss. Please note: you don't need to present the answers to these questions to the full group.

2 – Creating a business plan

A business plan includes many facets of business. It is a highly individual exercise for each business but in order to succeed it is necessary to think ahead. It includes (among other things):

- Product development
- Planning
- Budgeting
- Marketing

Design a strategy (or multiple strategies) to enable your learners to develop these plans for their own business.

Be ready to present your preferred approach to the full group. Choose your own format to do so but keep in mind the following:

- ! – Take us through your suggested method start to finish.
- ! – Be specific.
- ! – Be able to explain the 'why' behind your choices.
- ! – What materials and facilities do you need to teach this?

Assignment 3 (employability)

1 – Setbacks

How do you deal with challenges and setbacks?

- Are you aware of your own coping skills? What are they?
- How does this relate to others? Do others do this the same? Or else?
- How to help others when they get stuck?

Discuss. Please note: you don't need to present the answers to these questions to the full group.

2 – Increasing employability

There are many ways to increase one's employability. Often they vary between countries but they generally include:

- Drawing up your CV or portfolio
- Building a network
- Preparing for & conducting an interview

Design a strategy (or multiple strategies) to enable your learners to develop these skills – and any other skills that you think they need to increase their employability.

Be ready to present your preferred approach to the full group. Choose your own format to do so but keep in mind the following:

- ! – Take us through your suggested method start to finish.
- ! – Be specific.
- ! – Be able to explain the 'why' behind your choices.
- ! – What materials and facilities do you need to teach this?